

# Preferred (PLP), SBAExpress, Community Advantage and Veteran Incentive Lenders

\*\* denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Vickie Noel, Business Relationship Manager 757-877-2444 ext. 3312 or 1-800-359-7650 ext. 3312		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Amy Kapa, Business Services Manager 757-523-5369		X	
Access National Bank 14006 Lee Jackson Memorial Hwy Chantilly, VA 20151 Theodore P. Lauer, Senior Vice President 703-871-2104 FAX 871-2139	X	X	
American National Bank & Trust 628 Main Street Danville, VA 24541 Randy McDaniel (434) 773-2295		X	
American National Bank & Trust 18321 Forest Road Lynchburg, VA 24502 Karen P. Kinnier (434) 386-6301		X	
American National Bank & Trust 3609 Old Halifax Road South Boston, VA Ronnie Moore (434) 575-8597		X	
Bank of America 1-866-543-2808 Call 866 number or contact your local branch	X	X	
Bank of Botetourt 21 Stoney Battery Road, P.O. 647 Troutville, VA 24175 (540) 591-5000		X	
Bank of Floyd 2145 Roanoke Street Christiansburg, VA 24073		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Matt Martin, Vice President - Commercial Lender (540) 381-8121			
Bank of Lancaster 100 S. Main Street Kilmarnock, VA 22482 Susan Pittman, Vice President (804) 435-4146 FAX 435-9111		X	
The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President (434) 246-5211 FAX 246-8402  Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183		X	
BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801		X	
Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135		X	
Blue Ridge Bank 1807 Seminole Trail, Suite 101 Charlottesville, VA 22901 Kelly Potter, Vice President (434) 964-1246		X	
BNC Bank 36 Church Avenue, S.W. Roanoke, VA 24011 Steven A. Smith, Senior Vice President (540) 769-8568	X	X	
Branch, Banking & Trust Co. (BB&T) <a href="mailto:SBALending@BBandT.com">SBALending@BBandT.com</a>	X	X	
Business Finance Group, Inc. ( <b>Community Advantage Loan Program only</b> ) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703)352-5049			X

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Fax: (703)352-9100 Email: <a href="mailto:arowan@businessfinancegroup.org">arowan@businessfinancegroup.org</a> URL: <a href="http://www.businessfinancegroup.org">http://www.businessfinancegroup.org</a>			
Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		
Capital One, N.A. Visit <a href="http://www.capitalone.com/small-business-bank/financing/">http://www.capitalone.com/small-business-bank/financing/</a> or call 1-888-755-2172		X	
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 <a href="mailto:bmisenheimer@capitalsource.com">bmisenheimer@capitalsource.com</a>	X		
Cardinal Bank, N.A. 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468	X	X	
Celtic Bank Frederick W. Crispen, Senior Vice President Toll Free 1-866-644-0042, ext. 304 Direct 1-850-527-5310 Fax Toll Free 1-866-717-7718	X	X	
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
C&F Bank North Park Building – Suite 160 Innsbrook Corporate Center 4701 Cox Road Glen Allen, VA 23060 (804) 955-4700			
Citizens National Bank 11407 Windsor Blvd., PO Box 100 Windsor, VA 23487 R. Craig Baker, Senior Vice President & Loan Officer (757) 242-4422 FAX 242-3996		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
City National Bank (800) 722-5945 <a href="https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp">https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp</a>	X	X	
Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 395-4904			
Community Capital Bank of Virginia 7001 Loisdale Road, Suite C Springfield, VA 22150 Jacob Willis, Small Business Lender (703) 778-9920 <a href="mailto:jwillis@vccva.org">jwillis@vccva.org</a>  100 W. Franklin St Suite 200 Richmond, VA 23220 Wayne K. Waldrop, Chief Lending Officer (804) 344-5484 Ext. 126 <a href="mailto:wwaldrop@vccva.org">wwaldrop@vccva.org</a>		7(a) Lender	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 <a href="mailto:hobbssb@csbva.com">hobbssb@csbva.com</a>		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 1325 Tappahannock Blvd. Tappahannock, VA 22560 (804) 443-8500			
EVB Atlee Commons II 9706 Atlee Commons Drive Ashland, VA 23005 Nathalia Artus, Government Loan Program Manager		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
(804) 550-5990 <a href="mailto:nathalia.artus@bankevb.com">nathalia.artus@bankevb.com</a>			
Farmers & Merchants Bank 80 Cross Keys Road Harrisonburg, VA 22801 Contact: Jonah J. Pence (540) 437-3461 FAX 433-7175		X	
Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224 347-6701 fax wendy.emery@fauquierbank.com		X	
Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784	X		
First Bank & Trust Company 851 Lew Dewitt Blvd. Waynesboro, VA 22980 James C. Hyson, Senior Vice President (540) 943-5020  120 University Boulevard Harrisonburg, VA 22801 (540) 434-0671  1030 Richmond Avenue Staunton, VA 24401 (540) 885-8000.  150 Peppers Ferry Road, NE Christiansburg, VA 24073 James W. McAlister, Jr., Senior Vice President (540) 260-9060  17011 Forest Road Forest, VA 24551 (434) 455-0888 Carey Wrenn, Senior Vice President		X	

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38 E. Valley Drive Bristol, VA 24201 John W. Rock, Senior Vice President, (276) 466-9222			
First Capital Bank 4222 Cox Road, Suite 200 Glen Allen, VA 23060 William D. Bien, Jr., Senior Vice President 804-273-1160		X	
First Century Bank 200 Peppers Ferry Road P.O. Box 879 Wytheville, VA 24382 (276) 223-1115		X	
First-Citizens Bank & Trust Company 110 Church Avenue Roanoke, VA 24011 (540) 985-9647	X	X	
First Community Bank P.O. Box 989 Bluefield, VA 24605 (304) 323-6433			
First Virginia Community Bank 2500 Wilson Boulevard Arlington, VA 22201 Alissa M. Curry Briggs, Senior Vice President 703-203-1403 (cell) acurry@fvcbank.com  11260 Roger Bacon Dr., Suite 101 Reston, VA 20190 Marc Erazo, Vice President/Commercial Lending Office: 703-667-4362 Cell: 703-629-4076 merazo@FVCBank.com			
Franklin Community Bank 12930 Booker T. Washington Highway Hardy, VA 24101 Michael English (540) 721-2349			
Freedom First Credit Union 5305 Valleepark Suite 9 Roanoke, VA 24019 Brian Bone, Senior Vice President Lending Operations (540) 375-7781			
Frontier Community Bank 400 Lew Dewitt Blvd.		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Waynesboro, VA 22980 Christopher S. Chamberlin, Executive Vice President (540) 932-9100 FAX 943-4833 <a href="mailto:cchamberlin@frontiercommunitybank.com">cchamberlin@frontiercommunitybank.com</a>			
** <a href="#">Fulton Bank</a> 4429 Bonney Rd., Suite 124 Virginia Beach, VA 23462 Michael Austin, Senior Vice President (757) 222-2437 FAX 498-3658	X	X	
Grayson National Bank P.O. Box 186 Independence, VA 24348 Becky Melton, Executive Vice President 276-773-2811 James Young, Vice President 276-773-2811	7(a) Lender		
Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722	X	X	
Heritage Bank 841 N. Military Highway Norfolk, VA 23502 Shelayne S. Boswell, Vice President (757) 648-1700		X	
HomeTown Bank 202 S. Jefferson Street Roanoke, VA 24011 Vic Bradley, Vice President (540) 278-1728 FAX 342-5626		X	
Langley Federal Credit Union 11742 Jefferson Ave., Suite 100 Newport News, VA 23606 Natasha Merz, Vice President (757) 224-4779		X	
Local Initiatives Support Corporation (LISC) ( <b><u>Community Advantage Loan Program only</u></b> ) <b>Lender's lending area: Cities of Richmond and Petersburg</b> Virginia LISC Loan Officer: John Bolton (804) 358-7602, ext. 16 <a href="mailto:jbolton@lisc.org">jbolton@lisc.org</a>			X
M&T Bank 8002 Discovery Drive, Suite 200	X	X	

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Richmond, VA 23229 Business Banking – Chris Fuller (804) 754-4801  Prince William County contact: Gary L. Jones II, Vice President 9214 Center Street, 2nd Floor Manassas, VA 20110 (571) 921-1272 <a href="mailto:gljones@mtb.com">gljones@mtb.com</a>			
Middleburg Bank <b>Northern VA Market</b> 8190 Stonewall Shops Square Gainesville, VA 20155 Jeffrey Milnes, VP – Commercial Relationship Manager (540) 878-2800 <a href="mailto:jmilnes@middleburgbank.com">jmilnes@middleburgbank.com</a>  <b>Williamsburg Market</b> 5372 Discovery Park Blvd, Suite # 101 Williamsburg VA 23188 Laura Colvin, AVP – Branch Manager (757) 258-6888 <a href="mailto:lcolvin@middleburgbank.com">lcolvin@middleburgbank.com</a>  <b>Richmond/Charlottesville Market</b> 315 Libbie Avenue Richmond, VA 23226 Jay McNamara, Business Banker (804) 281-5844 <a href="mailto:jmcnamara@middleburgbank.com">jmcnamara@middleburgbank.com</a>			
Monarch Bank 1435 Crossways Blvd., Suite 101 Chesapeake, VA 23320 Andy Lock, Executive Vice President (757) 389-5142		X	
Nara Bank, N.A. 3731 Wilshire Boulevard, Suite 400 Los Angeles, CA 90010 Anna Chung, Vice President (213) 427-6347 FAX 383-0906	X	X	
National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255		X	



LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Navy Federal Credit Union Please call Business Services at 1-877-418-1462.		X	
New Horizon Bank 2501 Anderson Highway Powhatan, VA 23139 Brian K. Grizzard SVP/Chief Credit Officer (804) 598-9101			
Newtek Small Business Finance, Inc. 60 Hempstead Ave., 6 <sup>th</sup> Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722	X	X	
Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141 FAX 359-7150		X	
Old Point National Bank Ghent Office Joseph Barnes, Senior Vice President 1812 Granby Street Norfolk, VA 23517 (757) 728-1873  101 E. Queen Street Hampton, VA 23669 (757) 728-1254  4139 Ironbound Road Williamsburg VA 23188 (757) 221-8387		X	
Park View Federal Credit Union 1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 <a href="mailto:kevin.nafziger@pvfcu.org">kevin.nafziger@pvfcu.org</a>		X	
Pendleton Community Bank 41 Monte Vista Drive Harrisonburg, VA 22801 Dayne Davis, Assistant Vice President (304) 358-3622 x1401 <a href="mailto:dmdavis@yourbank.com">dmdavis@yourbank.com</a>		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 <a href="mailto:jbyers@yourbank.com">jbyers@yourbank.com</a>			
Pioneer Bank 252 E. Main Street Stanley, VA 22851 Betty J. Purdham, Senior Vice President (540) 778-2294 FAX 778-5140  690 Berkmar Circle, Office H Charlottesville, Va. 22901 Reid Young Vice-President/Commercial Lending (434) 973-1754 FAX 973-1840 <a href="mailto:Ryoung@pioneerbks.com">Ryoung@pioneerbks.com</a>		X	
PNC Bank, N.A. 1-877-287-2654 <a href="https://www.pnc.com/en/small-business/borrowing/sba-financing.html">https://www.pnc.com/en/small-business/borrowing/sba-financing.html</a>	X	X	
River Community Bank, N.A. 433 E. Commonwealth Blvd. Suite #1 Martinsville, VA 24112 (276) 638-3600		X	
SmartBizLoans (in partnership with SBA Lending partners) <a href="http://www.smartbizloans.com/partner/sbava">www.smartbizloans.com/partner/sbava</a> <b>Loans from \$5,000 to \$150,000</b> <b>Minimum of 2 years in operation</b>			
Sonabank, N.A. 550 Broadview Avenue Warrenton, Virginia 20186 Marie Taylor Leibson, Senior Vice President (800) 403-3851 x2502 FAX 347-4572 Michelle Douglas, Vice President (800) 403-3851 x2523  2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943  Kate Wagner	X	X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
SVP – Commercial Lending Sonabank 13804 Hull Street Road Midlothian, VA 23112 (804) 739-5149			
Southern Bank & Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 Clinton Minarik, Assistant Vice President (757) 446-9408 <a href="mailto:clinton.minarik@southernbank.com">clinton.minarik@southernbank.com</a>		X	
SunTrust Bank <u>Greater Richmond area and Fredericksburg            Plus Charlottesville and areas west:</u> 919 East Main Street, 2 <sup>nd</sup> Floor Richmond, VA 23219 T.J. Hughes, Commercial Team Manager Central Virginia Business Banking (804) 782-7793 <a href="mailto:TJ.Hughes@SunTrust.com">TJ.Hughes@SunTrust.com</a>  <u>Tidewater area (including Williamsburg and Eastern Shore):</u> 150 W. Main St., 12 <sup>th</sup> Floor Norfolk, VA 23510 Millie Wilkerson, Commercial Relationship Manager (757) 624-5619 <a href="mailto:millie.wilkerson@suntrust.com">millie.wilkerson@suntrust.com</a>	X	X	
Superior Financial Group, LLC 165 Lennon Lane, Suite 101 Walnut Creek, CA 94598 Sue Malone 925-381-8409 FAX (925) 296-0510			
Surrey Bank and Trust 145 North Renfro Street Mount Airy, NC 27030 John R. Canosa, Jr., Assistant Vice President (336) 783-3917 FAX 789-3687	X	X	
Union Bank & Trust 3900 Westerre Parkway, Suite 200 Richmond, VA 23233 Brian Taylor, Small Business Banking Manager (804) 204-2372 <a href="mailto:brian.taylor@bankatunion.com">brian.taylor@bankatunion.com</a>		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
<p>1658 State Farm Boulevard Charlottesville, VA 22911 John J. Young, Regional President (434) 970-1158 FAX 244-6651</p>			
<p>2811 Fall Hill Avenue Fredericksburg, VA 22401 Brandon Bailey, Commercial Lender (540) 361-2011 FAX 371-1875</p>			
<p>5125 John Tyler Highway Williamsburg, VA 23185 Mary Kohlenhoefer, Senior Vice President (757) 229-5448 FAX 599-5144</p>			
<p>108 N. Braddock Street Winchester, VA 22601 Gregory D. Price, Vice President (540) 771-3837 FAX 535-1721</p>			
<p>390 University Blvd. Harrisonburg, VA 22801 Lang Smith, Business Banking Relationship Manager (540) 568-2080, ext 3228</p>			
<p>3900 Westerre Parkway, Suite 204 Richmond, VA 23233 Kathleen Mack, Senior Vice President (804) 290-4381 <a href="mailto:Kathleen.Mack@bankatunion.com">Kathleen.Mack@bankatunion.com</a></p>			
<p>111 Franklin Road SE (Christiansburg and Roanoke areas) Franklin Plaza Roanoke, VA 24011 540-378-1511</p>			
<p>Shenandoah Valley 24 South Augusta Ave Staunton VA 24401 Susan Brown, Business Banking Relationship Manager 540-213-7221 Ext 3001</p>			

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
United Bank 110 University Boulevard Harrisonburg, VA 22801 Steven H. Gordon, Executive Vice President (540) 432-9300 FAX 432-1091			
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 Michael D. Lyster, Vice President Business Services (434) 964-2017 FAX 964-2081		X	
Village Bank 13319 Midlothian Turnpike Midlothian, VA 23113 (804) 897-3900			
Virginia Commerce Bank 10830 Balls Ford Road Manassas VA 20109 (703) 257-3349 FAX 257-9448	X	X	
Virginia Company Bank 11801 Merchants Walk Newport News, VA 23606 Ann Anthony, Portfolio Risk Specialist (757) 327-0135		X	
Virginia National Bank 404 People Place Charlottesville,, VA 22911 Tricia M. Goodloe, Business Relationship Officer (434) 817-8505 FAX 817-7670 <a href="mailto:tricia.goodloe@vnb.com">tricia.goodloe@vnb.com</a>		X	
Virginia Partners Bank P. O. Box 8029 Fredericksburg, VA 22404 Wallace N. King, Sr., Executive Vice President (540) 899-2236 FAX 899-2272		X	
WashingtonFirst Bank 11921 Freedom Drive, Suite 250 Reston, VA 20190 Kathleen Strawhacker, VP Commercial Lending (703) 814-7289 <a href="mailto:kstrawhacker@wfbi.com">kstrawhacker@wfbi.com</a>		X	

LENDER & CONTACT INFORMATION	<u>PLP</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Wells Fargo Bank, N.A. 1021 E. Cary Street, 5 <sup>th</sup> Floor Richmond, VA 23219 Steve Schwarz 804-697-6821 Seth Noonkester, Vice President (804) 397-0165	X	X	
Wilshire State Bank Los Angeles, CA 90010 Sungsoo Han (213) 427 – 6595 <a href="mailto:sungsoohan@wilshirebank.com">sungsoohan@wilshirebank.com</a>	X	X	
Woodforest National Bank Small Business Loan Center 1-800-685-1631	X	X	
Xenith Bank 100 Bosley Avenue Suffolk, VA 23434 Bob Stanley, Senior Vice President (757) 934-8884		X	
Yadkin Bank 2550 Gaskins Road Richmond, VA 23238 James Munsey, Vice President, Business Lending (804) 277-4343 <a href="mailto:james.munsey@yadkinbank.com">james.munsey@yadkinbank.com</a>	X	X	

As of 11/17/2015.